



NAVYA AND NEoT CAPITAL INTRODUCE THE VERY FIRST TURNKEY SERVICE SOLUTION DESTINED FOR THE AUTONOMOUS MOBILITY MARKET

NAVYA and NEoT Capital have signed a partnership agreement to develop a turnkey service solution for the NAVYA ARMA shuttle to help public authorities and private operators get equipped with autonomous shuttles. This will then enable them to provide citizens and users with this service.

AN INNOVATIVE PARTNERSHIP TO ENCOURAGE PEOPLE TO MOVE ACROSS TO AUTONOMOUS AND ELECTRIC MOBILITY

The main aim of [NAVYA](#), the leading name in the conception and development of 100% autonomous, driverless and electric shuttles, is to facilitate access to increasingly smart and autonomous mobility and make it available to everyone.

[NEoT Capital](#) ('New Energy of Things') is the first ever international company dedicated to funding distributed renewable energies and electric mobility. NEoT Capital recently communicated on the launch* of its [NEoT Green Mobility](#) investment programme targeting electric mobility, in partnership with EDF and Caisse des Dépôts.

These companies have signed a partnership to develop an original and previously unheard of business proposition in the electric and autonomous mobility market. Both public authorities and private companies will benefit from the advantages that go hand in hand with using autonomous vehicles and will be able to choose the solution that suits them best when making the move across to electric and autonomous mobility.

A "TURNKEY" SERVICE SOLUTION IN AUTONOMOUS MOBILITY

Launch: 2nd quarter 2017

Offer includes:

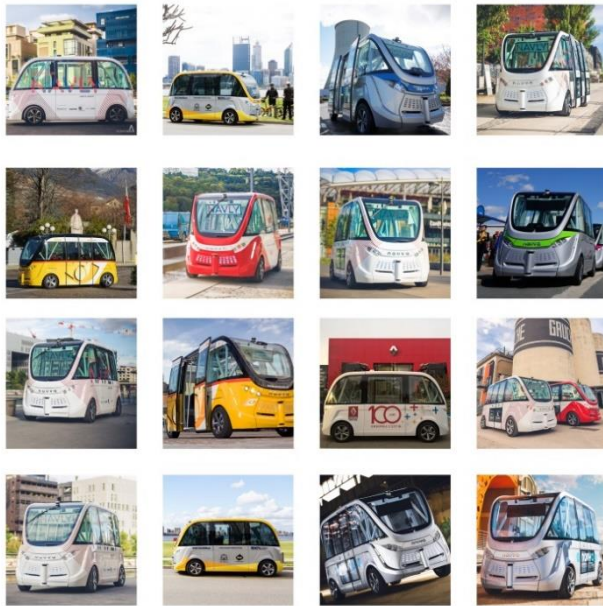
- Provision of a NAVYA ARMA shuttle
- Advantages of an insurance guarantee
- Vehicle maintenance service
- NAVYA LEAD supervisory control service

Price: from 9500€ month/excl. VAT

Contract: 48 or 60 months

(*) Subject to customary regulatory approvals

A BRAND NEW AUTONOMOUS MOBILITY SOLUTION FOR USERS



The NAVYA ARMA is proving to be the ideal vehicle for covering first and last mile transportation and serves to enhance the modes of transport already in place or already operating on private sites. It provides users with a new and innovative solution for their daily transportation needs.

This fully autonomous public transport vehicle holds up to 15 people and provides an effective means of easing urban traffic flow whilst fitting in perfectly with multimodal services already in place.

Not only does the autonomous shuttle makes it easier to gain access to areas with little or no public transport service, but it may also provide a more convenient and comfortable means of getting around airports, university campuses, industrial sites, hospitals, convention centres and amusement parks etc. Driverless vehicles will also help to reduce the number of road accidents and pollution in towns and cities and will provide an adaptable and flexible transport solution.

"The service solution in autonomous mobility that we are launching today is an extremely interesting buying alternative for operators. It meets the increasing need for cleaner and more flexible mobility solutions whilst keeping financial input to a minimum, providing them with a clear, fixed rate operating and maintenance budget ", explains Christophe Sapet, CEO of NAVYA.

"We are delighted with this partnership enabling NAVYA to develop its extremely innovative turnkey service solution in autonomous mobility. This partnership falls within our strategy to promote electric mobility and develop new economic models", adds Pierre Devillard, CEO of NEOt Capital.

ABOUT NAVYA

NAVYA, created in 2014, is a French company and leading name in the development of innovative, smart and sustainable mobility solutions. NAVYA develops driverless, automated electric vehicles that are dedicated to first and last mile and independent of all infrastructure. October 2016 saw NAVYA secure a 30 million euro raise in capital together with its original shareholder, investment fund Robolution Capital, Cap Decisif Management with the [FRCI Fund](#) (Fonds Régional de Co-investissement de la Région Ile de France), holding company GRAVITATION, French groups VALEO and KEOLIS and GROUP8. NAVYA benefits from major advances in technology in the driverless, electric vehicle sector thanks to a highly-qualified R&D team. Christophe Sapet, its CEO, is supported by a team of 100 people divided up between Lyon and Paris. For more information visit <http://navya.tech/>.

ABOUT NEOT CAPITAL

NEoT Capital (for 'New Energy of Things') offers innovative solutions to support the energy transition. NEoT Capital is the first international company dedicated to funding distributed renewable energies and electric mobility. Founded by several leading companies including EDF and Forsee Power, the company serves the French and international markets. www.neotcapital.com

Media relations (NAVYA) : Esprit Des Sens Agency

Shelley Gore: +33 (0)4 78 37 17 50 / +33 (0)6 81 69 50 81 s.gore@eds-groupe.com

Press Kit: <http://fr.zone-secure.net/33024/269670/#page=1>

Media relations (NEoT Capital) : ComCorp Agency

Marie-Caroline Saro : +33 1 58 18 32 58 / +33 6 88 84 81 74 - mcsaro@comcorp.fr